

# COMAPNY

### Profile

Vigneshwara Developers Pvt. Ltd. is a new generation company that fused traditional business with innovation, to create leading edge product offerings & solutions. The Company was incorporated in the year 2005 under companies act 1956 by Mr. Sunil Kumar Dahiya with a vision to be a global leader, in the business of Real Estate, customized investment options, business as owners, builders, developers, promoters, agents, civil contractors of residential, commercial, industrial buildings and to deal in all kinds of immovable properties whether belonging to the company or not.

2005-06 was a transformational year for the Indian Real Estate Sector, as it began to re-engineer itself to face the challenges presented by macro-economic environment. Mr. Dahiya envisioned the upcoming change in the modus operandi of the Industry as a whole and ventured Vigneshwara as an entity to splurge in extreme competitive environment.





# Mission

To empower Indian Real Estate by inculcating knowledge and innovation that will be the catalyst of growth for the Nation.

Impacting hitherto unknown areas to drive growth by winning the customers buying decisions through logical reasoning and Industry facts.



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# Vision

To reach the pinnacle of Industry by 2020 following high ethical standards, transparency in transactions and quality in developments.



## Values Values



Performance Focus

People Development



Customer Responsiveness

Trust Worthiness





## Business Practice

- We help our clients in every part of their businesses from;
- Infrastructure and value added service...
- Strategic planning.....to
- Technology implementation.....to
- Running their day-to-day operations.

We help small businesses to grow on strong infrastructural ground".



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## Core Competencies

#### Infrastructure:

- 35,000+ sq ft. State of art office infrastructure.
- Fully automated 100+ seater in-house auditorium for Employee training purposes.
- Fiber link back bone with dedicated high speed internet.
- Redundant power supply with 24/7 data backup.

#### **Service Offering:**

- Incomparable investment opportunities.
- Strong logical investment counseling.
- Ready to operate infrastructure with international standard

#### Value added services:

Strategic hand holding for growing businesses.

#### **Technology:**

- Robust business systems & processes running on advanced IT infrastructure.
- State of Art technology infrastructure People

#### People:

- Alumni of premier educational institutions.
- Extensive experience in the real estate, consulting and service sectors with global services and consulting firms.

#### Quality & Knowledge Management:

- Process & people development on six sigma quality standards.
- Process for effective knowledge capture and distribution







# Company Management

Presently the Company is having following Directors:

Commander (Retd) Daryao Singh Dahiya

Mr. Sunil Kumar Dahiya

Mr. Sanjay Kumar Dahiya

#### **About The Promotors**

Commander (Retd) Daryao Singh Dahiya, Chairman, M/s Vigneshwara Group of Companies, retired from the Indian Navy, after 33 years of Yeoman Service. His various achievements also include three commendations from Naval Top Brass for Bravery, for out of the call of Duty. Enterpreneur since 1991, has been in real estate development since then. Follows the ethos of transparency and integrity in commercial transactions. Having strong administrative skills and logistical approach, chairs the top management hierarchy of the Group. Has strong congenial aptitude to connect to people and enjoys harmonious, Bureaucratic, Technocratic and Political affinity, enabling the 360 degree factor of progress and efforts of the organisation.





#### **About The Promotors**

Being a master trainer of Gunners, from Navy, he has an ability to identify the business targets very well and imbibes the same ability to the organisation.

Mr. Sunil Kumar Dahiya, Managing Director of the Company, 35 years old is a Science graduate from highly coveted Elphinstone College, Mumbai. Mr. Sunil Dahiya has acquired hi techno-commercial skills of Management, business development and international relations with global corporates. He has been at the middle management in the sales force of Global Fortune 500 Cos' viz., Cathay Pacific (Hong Kong) and Trans Asia Global Logistics (London). He has been honoured by prestigious Indira Gandhi Priyadarshani Award (2006-07) for outstanding performance in the real estate development industry. Now heading Vigneshwara Developers as Managing Director.

Mr. Sanjay Kumar Dahiya, Executive Director, a dynamic 31 years old personality, handling the operations of the group, in verticals of Finance and Engineering. Handling the execution and implementation of engineering works with established vendors having ISO capabilities like Honeywell, Microsoft, Wipro and other prominent Companies, in the developments of Information Technology Parks by the Organisation. Is heading the steering committee of the Organisation, which is implementing the ERP (Enterprise Resource Planning). Has successfully completed the Business Standardisation Process using, 6 Sigma tools in consultation with Wipro.

Handling the Steering Committee of the Organisation which is aspiring to implement the new age standards of accounting based on International Financial Reporting Standards (IFRS).





## Projects:

M/s Vigneshwara Developers Private Limted, Company has been promoted by Commander (Retd) Daryao Singh Dahiya, Mr. Sunil Kumar Dahiya & Mr. Sanjay Kumar Dahiya, which comes under the umbrella of Vigneshwara Group which is one of the largest professionally managed realty groups of India, which is a founder member of National Real Estate Development Council (NAREDCO), a body under the aegis of Ministry of Housing, Govt of India and the Promotor member of ASSOCHAM. The past projects of the group have fetched strong returns and capital appreciation to clients and investors, inspiring Vigneshwara to take it even further.

The Group is now coming up with a chain of ambitious technology park projects across the country and abroad. With its innovative business approach and world –class models, Vigneshwara Developers ushered Indian real estate sector into a new era of architectural excellence and quality. Today, the group's net market worth is \$364.4 million with a landmark of 21,780,000 sq.ft(approx.) in the National Capital region of Delhi.

The Group has already developed an infrastructure project of approx 17,424,000 sq. ft. of integrated township with gated complex and a road network of 25 kms with 22 ft. width. Under the aegis of State Govt. of Haryana, the Group carried out a class-I civil complex and a road network of 25 kms with 22ft width. Under the ages of State Govt of Haryana, the Group carried out class-I civil engineering project. Its project with CRRI (Central Road Research Institute, Govt. of India) includes river training of Yamuna in a length of approx. 3 kms and bridges of 50MT capacity. The Group successfully handed over approx. 300000 sq. ft. of prime space in the National Capital Region of Delhi and is now currently developing approx. 5000000 sq. ft. of integrating space of commercial, recreational and residential in prime locations of the National Capital Region of Delhi

A constantly evolving and forward-looking business group, Vigneshwara Developers has emerged as a powerful force in Indian economy and aims at making it even big in the coming future.





#### **Group Companies**

"Vigneshwara group is one of the largest professionally managed reality groups of India and has the following companies under the Group.

- 1. M/s Vigneshwara Developwell Pvt Ltd
- 2. M/s Foxtrot Megastructures Pvt Ltd.,
- 3. Vesta Builders & Estate Developers Pvt Ltd.,
- 4. M/s Crimson Technopark Pvt Ltd., and
- 5. M/s Aquarius Buildcon Private Limited.







#### **Upcoming Projects:**

Aquarius Cyber Park (11 acres of development in Gurgaon Sec. 74)
 Opposite proposed Metro Station.
 Office Space, Retail & Recreation (Club, Hotel & Business Center)

Δ 11 acres Technology Park in Gurgaon

Based on unique idea of Work , Live, Shop & Play 24x7 ultra-modern campus, Planned helipad.

Δ 400 acre Technology City on Sohna-Alwar Road
 Just 35kms from Gurgaon
 30min shuttle service to major Drop Point in Gurgaon/Delhi
 Planned air strip or air traffics

In the light of above noted features and highlights and in pursuit of its future goals the Group under its Company M/s Vigneshwara Developers Private Limited has been allotted a 40,000 Sq.mtr (10 Acres Appx.) land by Haryana State Industrial & Infrastructure Development Corporation (HSIIDC), in the 150 acre IT corridor in the Industrial Model Township (IMT) of Manesar-Gurgaon. The Group has already initiated the construction in full swing and the company has already achieved the following USPs with approvals from competent Authorities

- First Building, in Manesar-Gurgaon to get 90 metre height
- 2. First Building, in Manesar-Gurgaon to get Helipad
- 3. First Building, in Manesar-Gurgaon to get Gold Rating from Ministry of Environment & Forest, Govt. of India





# years gone-by, of VIGNESHWARA investors getting every month, from property in Manesar-Gurgaon Rs.37,500/-

#### Marketing Strategy:

The Group is having global network through which it explores new sites, negotiates for nurturing and collaborating to construct IT park/ Technology/Cyber Park. The name 'Vigneshwara Group' is sufficient to fetch the deal with prospective clients.

#### **Investment Concepts:**

The Company is providing incomparable investment opportunities to individual investors with an assured return concept where in people are investing their money in safe real estate and getting regular return out of it.

We have pioneered the concept of assured return in Indian Real Estate Market.

The Company operate through a vide network of marketing consultants and also support them, educate them and ensures the simultaneous growth of its associates.

On the other hand company is supporting growing businesses in terms infrastructure, value added services, defining marketing strategies to grow faster in their domain.